**Successful Newer Agents: Give Newbies Great Advice!**

I'm writing the 6th (!) edition of [***Up and Running in 30 Days***](http://store.carla-cross.com/up-and-running-in-30-days-4th-edition-p64.php), published internationally by Dearborn Financial Publishing--and sold in all major bookstores and Amazon. Up and Running in 30 Days is literally the new agent's business start-up plan, with the 'what', the 'how', the how much, and, very important, the 'why'.

In each edition, I update trends, strategies, and especially advice from those who've done well in recent markets. You're one of those people. Could you answer these questions and email me ([carla@carlacross.com](mailto:carla@carlacross.com)).

**To complete the survey**: Just put your cursor in the grey area and key in your answers. Save a copy for your records. Return your completed form to me by **Feb. 24.**

If I'm able to use your quotes, I'll send you the new 6th edition--out mid-2021. Of course, you can use your inclusion as promotion for your expertise, too.

1. What are 1-3 things you did as a new agent to successfully launch your career?

2. What do you wish you had done differently?

3. What advice would you give to new agents?

4. What technology is absolutely critical for the new agents to incorporate? Why?

5. What specific orientation/onboarding start-up procedures were most helpful to you? What do you wish you had (actions, training, coaching, etc.) in your first 3 months that would have increased your quick success?

Other comments:

Thanks so much. Please include your name as you want it used, your company name, your email and phone (for contact information so you can get referrals).

Name:Company:Phone:Email:Specialties:

Number of transactions completed your first year: **(**Just for my information—will not be published)

**Please return this to me by 2/24** so I can include it! Thanks again. Let me know how/if I can help you! You're doing a great service to those going into the business!

Best,

Carla Cross

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