

Script: Quick Qualifying Questionnaire for Buyers

This form is in Word so you can edit it to fit your needs.

- ✚ How long have you been looking for a home?
- ✚ What attracted you to this home?
- ✚ When do you want/need to move?
- ✚ Have you been pre-qualified by a lender?
- ✚ Are you working with a real estate agent?

See [The Complete Buyer's Agent Toolkit \(www.carlacross.com\)](http://www.carlacross.com) for a comprehensive buyer questionnaire, full buyer packages, a PowerPoint Presentation, and training to work successfully with buyers

